

**Third Party Management** 



## Storage King USA is the premier turnkey self storage property manager. We provide you maximum value with minimum friction and hassle

- Founded in 2003, Storage King is a best-in-class, vertically-integrated, self storage owner-operator
- Expertise in acquisitions, dispositions, property management, asset management, and development
- We own & manage 108 facilities totaling 8 million square feet in 16 states
- We have a strong track record of outperforming the public self-storage REITs
- We are trusted by institutional capital partners like Angelo Gordon, Blackstone, and Fir Tree Partners







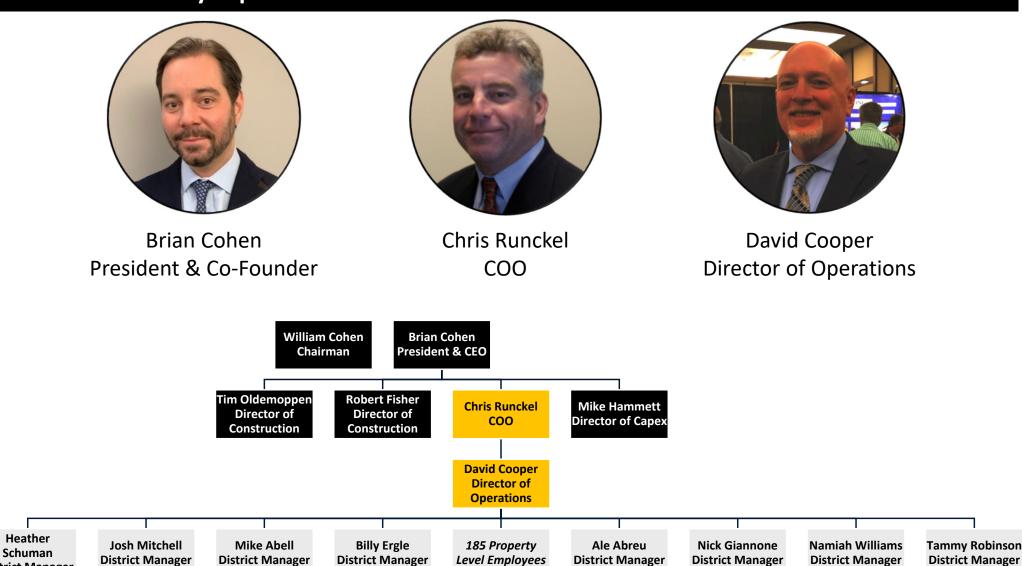


#### We have a national footprint with 8 district managers covering 108 facilities across the U.S.



As of October 23, 2021 Storage King USA 3

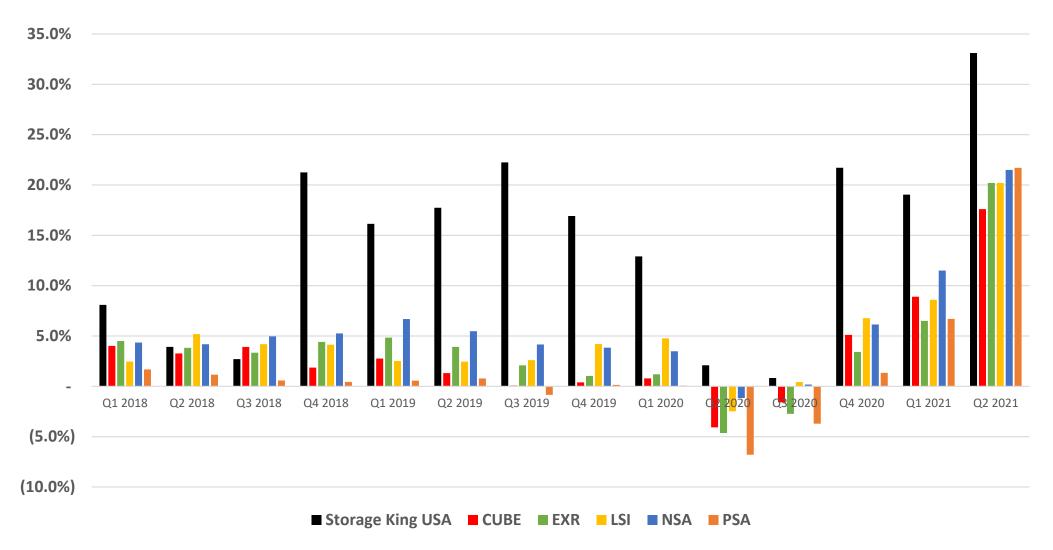
# Our COO and Director of Operations oversee a team of 190+ employees and have over four decades of industry experience



**District Manager** 

Our results speak for themselves – our focus, hands-on approach, and ownership mindset deliver industry-leading performance

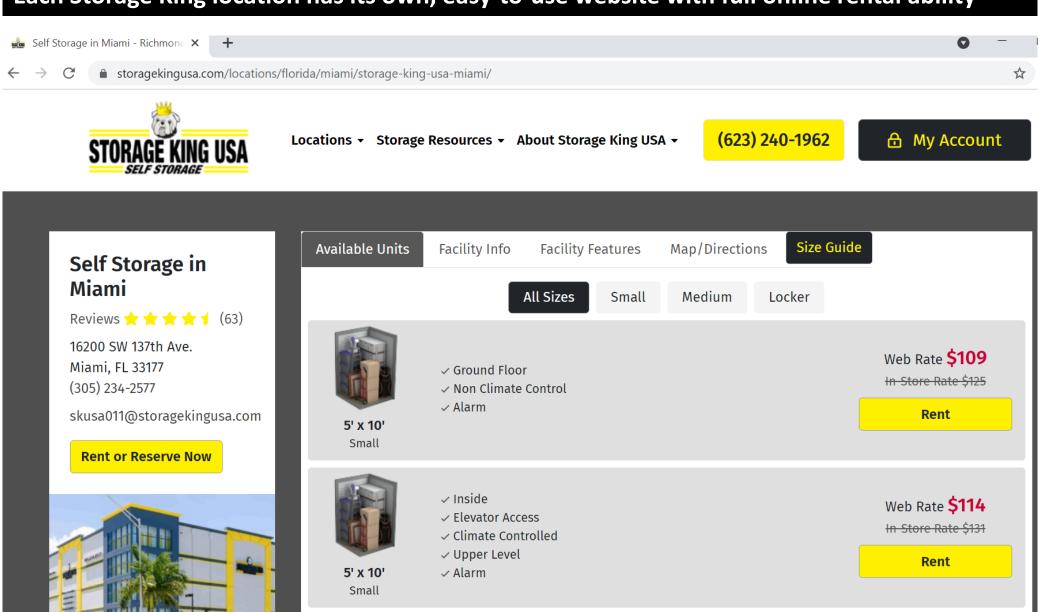
#### **Same Store NOI Growth By Quarter**



We use a sophisticated suite of tools to increase revenue and manage expenses. Our best-inclass reporting provides you a clear view of performance and results



### Each Storage King location has its own, easy-to-use website with full online rental ability



## We provide outstanding service and deliver exceptional results for less than the competition

	The Competition	Storage King USA
Tenant Insurance Program	Minimal split to the property owner (if any)	100% on your property P&L
Marketing Expense	"Shared services" can cost up to 6% of revenue on top of normal marketing expense	Marketing expense is 100% for the benefit of your property
Property Management Fee	4-7%	6%
Corporate Allocations	Vague travel and professional fee allocations	Max of \$2,400 per year

Get in touch to learn how your property can be up and running on the Storage King platform in 45 days or less



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